

## IS THERE LIGHT AT THE END OF THE TUNNEL FOR HOME BUYERS?

Finally, some good news for those in the market for a new home: the housing market is showing signs of life, with an increase in home loan applications following a dip in mortgage rates.

According to the Mortgage Bankers Association, mortgage applications increased by 6.5% in the week ending on March 10, with the rate on the 30-year fixed mortgage falling to an average of 6.71% - the first drop in mortgage rates in five weeks. In fact, some banks are offering 6.5% 30 year fixed rate conforming loans, and a few have even lower rates.

The recent surge in housing activity has been driven by the fall in Treasury yields, with markets lowering their expectations for interest rates in the wake of Silicon Valley Bank's collapse last week. This has sparked chaos in bank stocks and raised pressure on the Federal Reserve to ease its interest rate hikes.

Despite the good news, the industry remains divided on the future of the housing market. While some predict an imminent rebound, others warn of an impending crash. Industry experts warn that while lower rates could boost demand, financial market volatility may still cause buyers to hesitate.

However, limited housing supply could ultimately lead to a rise in home prices in 2024, according to the National Association of Realtors. So, if you're looking to buy, now may be the time to take advantage of the favorable market conditions before things heat up even more.

If you're a buyer or a seller and would like more information specific to your neighborhood, contact Tom Greto from William Raveis Real Estate.



203.240.3013

Tom.Greto@raveis.com

www.TomGreto.com

141 Main Street North | Southbury | CT 06488